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Economic Development, Transportation, and Natural Resources Subcommittee

Friday, June 4, 2021

10:00 a.m.

Blatt Room 110

Archived Video Available

- I. Pursuant to House Legislative Oversight Committee Rule 6.8, South Carolina ETV was allowed access for streaming the meeting. You may access an archived video of this meeting by visiting the South Carolina General Assembly's website (<http://www.scstatehouse.gov>) and clicking on *Committee Postings and Reports*, then under *House Standing Committees* click on *Legislative Oversight*. Then, click on *Video Archives* for a listing of archived videos for the Committee.

Attendance

- I. The Economic Development, Transportation, and Natural Resources Subcommittee meeting was called to order by Chair Bill Hixon on Friday, June 4, 2021, in Room 110 of the Blatt Building. All other members (Rep. Adam M. Morgan; Rep. Russell L. Ott; and Rep. Marvin R. Pendarvis) were present for all or a portion of the meeting.

Minutes

- I. House Rule 4.5 requires standing committees to prepare and make available to the public the minutes of committee meetings, but the minutes do not have to be verbatim accounts of meetings. It is the practice of the Legislative Oversight Committee to provide minutes for its subcommittee meetings.
- II. Representative Ott makes a motion to approve the meeting minutes from the prior Subcommittee meeting.

Rep. Ott's motion to approve the minutes from the May 27, 2021 meeting:	Yea	Nay	Not Voting (Not present)
Rep. Hixon	✓		
Rep. Morgan	✓		
Rep. Ott	✓		
Rep. Pendarvis	✓		

Discussion of the S.C. Department of Commerce

- I. Chair Hixon places the following agency representatives under oath:
 - a. Ashely Teasdel, Director of Business Services
 - b. Anita Patel, Deputy Director, International Strategy & Trade
 - c. Elisabeth Kovacs, Deputy Director-Workforce Development

Chair Hixon reminds all previously sworn in that they remain under oath.

- II. Representative Pendarvis asks agency personnel questions about the Viva Recycling plant. Agency representatives respond to the questions.
- III. Ms. Teasdel and Ms. Patel present information about deliverables in the agency's Service after the Sale presentation. Topics discussed include:
 - a. Existing Industry Site Visitation
 - i. Flow chart for industry roundtables (EI visit, assess need, make appropriate referral)
 - ii. Key industry support partners (S.C. Council on Competitiveness and SCMEP; areas in which they provide support)
 - iii. Top 5 Areas of Interest and Referrals by Existing Industry as of May 2021; # of manufacturing visitations each year 2016-17 thru 2019-20
 - iv. SC Manufacturing Extension Partnership (SCMEP) overview
 - v. Business Assessment and Support (competitiveness review and match funding)
 - vi. Flow chart when EI visit results in referral to SCMEP

- vii. 5 most common areas of need based on competitiveness review assessment
- viii. Impact results of SCMEP and 2 examples
- b. Supplier Outreach**
 - i. Assist with identifying SC Suppliers
 - ii. Host B2B Matchmaker Events
 - iii. Host Supplier Outreach Events
 - iv. Benefits for: (1) new or expanding company; (2) supplier and/or contractor
 - v. Volvo Supplier Outreach event video
 - vi. SourceSC Enrollment (www.sourcesc.com)
 - vii. Supplier Outreach Spotlight on two events
- c. Small Business Development (avg. size is 10 employees or less)**
 - i. Flow chart from small business inquiry to referral and follow up; # of SC Small business inquiries addressed yearly from 2016-17 thru 2020; top 5 requests for resource assistance
 - ii. Overview of potential referral sources: S.C. Small Business Development Centers; Lowcountry Local First/Good Enterprise Program; Minority Business Development Agency
 - iii. S.C. Small Business Development Centers (SBDC) overview
 - iv. Flow chart from small business inquiry received to assistance and/or coaching begins
 - v. List of services available; 2020 statewide services and outcomes
 - vi. Example: Barber Tech Academy in Orangeburg, SC
- d. Innovation**
 - i. 3Phase Program overview
 - ii. Statistics on program participation since launch in February 2018
 - iii. How it works flow chart
 - iv. Explanation of each phase in program
 - v. Examples of SC businesses in program: Pensievision; Poly-Med, Inc.
 - vi. Relentless Challenge Grant overview (competitive grant for incubators & non-profits)
 - vii. Goals grant project proposal must meet
 - viii. Examples of grant recipients and state map showing where awards granted
- e. Recycling Market Development**
 - i. Recycling Market Directory
www.recyclinginsc.com/directory
 - ii. Flow chart from waste stream need discovered during EI or partner visit through connection made to a recycler; # recycling industry inquiries addressed by the recycling team yearly from 2016-17 to 2020
 - iii. Company spotlight: WP Rawl
- f. Export/Trade**

- i. Export training: goal and number of attendees yearly from 2016-17 thru 2020-21
 - ii. Export Grant program: goal and criteria
 - iii. Export grant program: results
 - iv. Export spotlight/example: JH Global
 - v. Export spotlight/example: Innovative Poultry Products
- IV. Subcommittee members ask questions pertaining to the topics presented. Agency representatives respond to the questions.

Conclusion

- I. There being no further business, the meeting is adjourned.